



330-722-5002 • Fax: 330-723-6330  
113 W Liberty Street • Medina, Ohio 44256  
[www.SellingMedinaCounty.com](http://www.SellingMedinaCounty.com)

**CONTACT:**  
*Barbara Dzur, Marketing Director, 330.722.5002*

## **GERSPACHER AWARDED CCIM DESIGNATION**

### **Achievement Signifies Expertise in Commercial Real Estate**

*(Medina, OH) November 2010* – Troy Gerspacher, President of the Gerspacher Real Estate Group, Inc., has earned the Certified Commercial Investment Member (CCIM) designation from the CCIM Institute, one of the leading commercial real estate associations in the world. The designation was awarded on October 21, 2010, at the institute's annual business meetings in Orlando, Florida.

Gerspacher was among a record number of 549 commercial real estate professionals who earned the designation by passing the CCIM Comprehensive Examination, the final component in the designation process. Only about 6% of the estimated 150,000 commercial real estate practitioners nationwide hold the CCIM designation, which reflects not only the caliber of the program, but why it is one of the most coveted and respected designations in the industry. James A. Gerspacher, Troy's uncle and previous owner of James Gerspacher Real Estate, also has achieved this designation.

The CCIM designation is awarded to commercial real estate professionals upon successful completion of a graduate-level education curriculum and presentation of a portfolio of qualifying experience. The curriculum addresses financial analysis, market analysis, user decision analysis, and investment analysis, the cornerstones of commercial investment real estate. CCIMs are recognized experts in commercial real estate brokerage, leasing, asset management, valuation, and investment analysis. Since 1969, the Chicago-based CCIM Institute has conferred the Certified Commercial Investment Member designation to commercial real estate and allied professionals through an extensive curriculum of 200 classroom hours and professional experiential requirements. Currently, there are more than 9,000 CCIMs in 1,000 markets throughout the United States, Canada, and 30 additional countries. An additional 7,000

practitioners are pursuing the designation, making the institute the governing body of one of the largest commercial real estate networks in the world. An affiliate of the National Association of Realtors®, the CCIM Institute's recognized curriculum, powerful technology tools, and networking programs impact and influence the commercial real estate industry.

###